



**MISC BEAN DISCOUNTS**

<b>Moisture Disc - 13% (per .5%)</b>		
1% each .5% 13.1-14.0		
2% each .5% 14.1-16.0		
3% each .5% 16.1-18.0		
4% each .5% over 18.1		
Moisture %	% Disc/Bu	
13.1 - 13.5	1%	
13.6 - 14.0	2%	
14.1 - 14.5	4%	
14.6 - 15.0	6%	
15.1 - 15.5	8%	
15.6 - 16.0	10%	
16.1 - 16.5	13%	
16.6 - 17.0	16%	
17.1 - 17.5	19%	
17.6 - 18.0	22%	
18.1 - 18.5	26%	
18.6 - 19.0	30%	
19.1 - 19.5	34%	
19.6 - 20.0	38%	
20.1 - 21.0	42%	

<b>Foreign Material - 1% (per 1%)</b>		
1% each % 1.1-5%		
1.5% each % 5.1-10%		
2% each % over 10%		
FM %	% Disc/Bu	
1.1 - 2.0	1.0%	
2.1 - 3.0	2.0%	
3.1 - 4.0	3.0%	
4.1 - 5.0	4.0%	
5.1 - 6.0	5.5%	
6.1 - 7.0	7.0%	
7.1 - 8.0	8.5%	
8.1 - 9.0	10.0%	
9.1 - 10.0	11.5%	
10.1 - 11.0	13.5%	
11.1 - 12.0	15.5%	
12.1 - 13.0	17.5%	
13.1 - 14.0	19.5%	
14.1 - 15.0	21.5%	
15.1 - 16.0	23.5%	

<b>Heat Damage - % of Price</b>		
<b>.2%(per .5%)</b>		
.5% of Price over .2%		
Heat Damage %	% of Price	
.3 - .5	0.5%	
.6 - 1.0	1.0%	
1.1 - 1.5	1.5%	
1.6 - 2.0	2.0%	
2.1 - 2.5	2.5%	
2.6 - 3.0	3.0%	
3.1 - 3.5	3.5%	
3.6 - 4.0	4.0%	
4.1 - 4.5	4.5%	
4.6 - 5.0	5.0%	
5.1 - 5.5	5.5%	
5.6 - 6.0	6.0%	
6.1 - 6.5	6.5%	
6.6 - 7.0	7.0%	
7.1 - 7.5	7.5%	
7.6 - 8.0	8.0%	
8.1 - 8.5	8.5%	
8.6 - 9.0	9.0%	
9.1 - 9.5	9.5%	
9.6 - 10.0	10.0%	

<b>Test Weight Disc -56#- \$(per 1#)</b>		
\$.005 each # 53.9-52		
\$.01 each # 51.9-49		
Below 49# subject to rejection		
Test Wt	\$ Disc/Bu	
53.9-53.0	\$ 0.005	
52.9-52.0	\$ 0.01	
51.9-51.0	\$ 0.02	
50.9-50.0	\$ 0.03	
49.9-49.0	\$ 0.04	

<b>Damage Disc - 2% (per .5 %)</b>		
\$.02 from 2.1 -2.5		
\$.01 each .5% 2.6-4.0		
\$.02 each .5% 4.1 to 6.0		
\$.03 each .5% 6.1 to 8.0		
\$.04 each % over 8.1		
Damage %	\$ Disc/Bu	
2.1 - 2.5	\$ 0.02	
2.6 - 3.0	\$ 0.03	
3.1 - 3.5	\$ 0.04	
3.6 - 4.0	\$ 0.05	
4.1 - 4.5	\$ 0.07	
4.6 - 5.0	\$ 0.09	
5.1 - 5.5	\$ 0.11	
5.6 - 6.0	\$ 0.13	
6.1 - 6.5	\$ 0.16	
6.6 - 7.0	\$ 0.19	
7.1 - 7.5	\$ 0.22	
7.6 - 8.0	\$ 0.25	
8.1 - 8.5	\$ 0.29	
8.6 - 9.0	\$ 0.33	
9.1 - 9.5	\$ 0.37	
9.6 - 10.0	\$ 0.41	
10.1 - 10.5	\$ 0.45	
10.6 - 11.0	\$ 0.49	
11.1 - 11.5	\$ 0.53	
11.6 - 12.0	\$ 0.57	

Misc Disc	\$ Disc/Bu
Sour	\$ 0.12
Musty	\$ 0.10
DLQ	\$ 0.25
(Distinctly Low Quality)	
COFO	\$ 0.20
(Commercially Offensive Foreign Odor)	

**\*\*\*\* ALL RATES AND DISCOUNTS SUBJECT TO CHANGE WITHOUT NOTICE \*\*\*\***